



U.S.ARMY



Information Technology Enterprise Solutions – Software 2 (ITES-SW2) Acquisition Discussion

AFCEA Ft. Belvoir Industry Days
November 18, 2020
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Agenda

- Contract Overview
- Contract Scope
- Why ITES-SW2?
- ITES-SW vs ITES-SW2
- Catalog Tool
- RFQ Metrics
- How to Partner with CHES
- Panel





ITES-SW2 Contract Overview



- **Multiple Award Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts:** 31 total (8 Small Businesses and 23 Large Businesses)
- **Firm Fixed Price**
- **Period of Performance (PoP):** 5-year Base Period, plus one 5-year Option Period, if exercised
- **Open to Army, DoD, and Federal Agencies and** authorized Government Contractors supporting these agencies. Government Contractors performing work for these agencies may place Delivery Orders under this Contract on behalf of and for the benefit of these agencies if authorized by their cognizant Contracting Officer in accordance with the requirements of FAR 51 and/or DFARS 251 as appropriate.
- **Contract Ceiling:** \$13 billion across all contracts for life of contracts (including options)
- **Decentralized Ordering**
- **No CHESSE Fee**



ITES-SW2 Scope



- Includes COTS IT software products in the 14 catalogs. ITES-SW2 also allows customers to fulfill a total solution requirement by adding related incidental services and/or hardware.
- Support the Army's Information Technology (IT) software requirements, within the Continental United States (CONUS) and Outside the Continental United States (OCONUS) to include remote OCONUS, covering a full range of IT software for client, server, storage and network environments; software maintenance; and related incidental services and hardware as part of an ITES-SW2 total solution.
 - Audio & Visual
 - Business & Finance
 - Communication
 - Database
 - Education
 - Internet
 - Modeling & Simulation
 - Multimedia & Design
 - NetOps
 - Office Suite
 - Operating Systems
 - Programming & Development
 - IT Utility & Security
 - Specialized



Why ITES-SW2?



- **CHESS is the Army's mandatory source for COTS IT hardware and software**

AFARS 5139 and AR 25-1

- **Aligns with Office of Management and Budget (OMB) category management initiative**

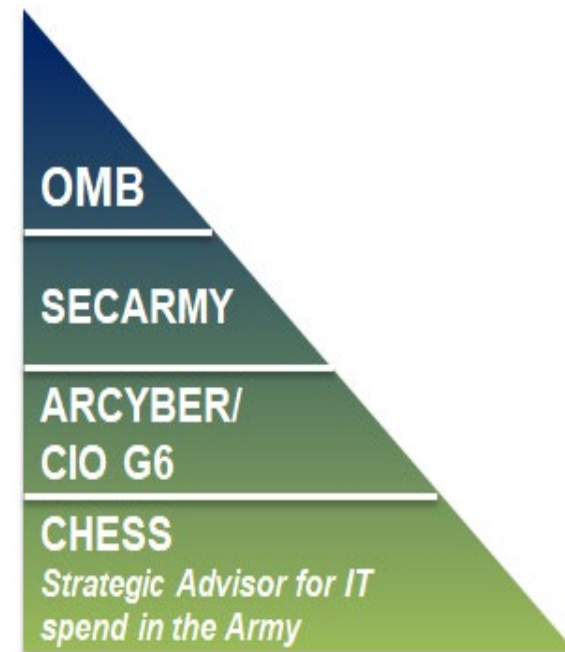
Reduce leakage (Statements of Non-Availability (SoNAs) and Information Technology Approval System (ITAS) waivers)

- **First Federal-wide ID/IQ focused entirely on Software positioned to become Best in Class (BIC)**
- **Readiness**

Capabilities to Warfighter

Comprehensive Data

- **Critical T&Cs at base level**
- **Capabilities-based Competition**
- **No Fee**



Critical Enabler of OMB IT Category Management Initiative, Policy 16-1



ITES-SW vs. ITES-SW2

Topic Area	ITES-SW	ITES-SW2
Ordering open to	Army Only	All Federal
Categories	4 Software Categories	14 Software Categories
Requirement	CoN Products Only	*All Products
Related Incidental Service Threshold	Cap on Services of \$10K	**No cap on related incidental Services
Related Incidental Hardware Requirement	Limited scope	In scope; **No cap on related incidental Hardware
Intent	Primarily less than \$150k software buys	Satisfy all dollar value software buys
POP	5 Years	5 Year base & a 5 Year option
Ceiling	\$49M Initial – \$179M Final Increase	\$13B
Terms & Conditions	Supplemental	Base + Supplemental

**The CoN process expired on 02 JUL 18 and was replaced with RMF Assess Only. These processes cannot be initiated by the vendor and the previous requirement limited competition and increased SoNAs/ITAS waivers. The government requires contractors to indicate which products do have legacy CoNs, have been through RMF, or are listed on other DOD approved programs. The onus will be on customers to ensure they follow their respective agency policies when purchasing and installing products on their networks.*

***Related incidental hardware and services must be directly related to the ITES-SW2 software requirement. There is no cap on the amount of related hardware or services that may be purchased at the delivery order level, however, the software requirement must be the primary requirement.*



IT e-Mart Catalog Tool



Vendor Catalog Submission via IT e-Mart

- Increases efficiency of technology refresh, will analyze the vendor's submission and provide feedback
- Increased visibility by vendors, Government team and enables search function for customers
- Intended to be utilized in the future by other CHES contracts

Catalog Submission

Notice: Only attachments of type *.xls and *.xlsx will be accepted.

Recommended File Name Format:

ITES-SW	W52P1J-15-D-0007_CAT_2020_10_26
ITES-3H	W52P1J-16-D-0013_CAT_2020_10_26
ITES-SW2	W52P1J-20-D-0039_CAT_2020_10_26

Attachments

The contractor certifies that the consolidated catalog reflects the inclusion of the submitted product addition(s) and/or deletion(s). The contractor certifies that the consolidated catalog is in accordance with the requirements of the Statement of Work. The contractor further certifies that no other changes have been made to the consolidated catalog.

Submit Catalog

Use the recommended file names for normal submissions.



RFQ/RA Metrics



RF Tool (12-27 OCT 20)	Count
Total RFQs including Draft/Cancelled	227
Total Cancelled RFQs	9
Total Draft RFQs	7
Total RFQs (not cancelled/not draft)	211
Total RFIs	30
Total Reverse Auction	0
Total Small Business Set Aside	2
*Total Finalized RFQ/RA	7

****Finalized RFQ/RA***
Maximum Value: \$7,987
Minimum Value: \$1,645
Average: \$4,021



How to Partner with CHES



Consider subcontracting with a current prime on Information Technology Enterprise Solutions - Software (ITES-SW2)

- To subcontract with a current prime visit our CHES IT e-mart at <https://chess.army.mil/> and select "Software" (on the main menu bar) and select "ITES-SW2."
- Choose a vendor you would like to subcontract for and select the "Contract Details" link to be taken to their individual contract page. Scroll to the bottom of that page and under Vendor POC you will see contact information. Please contact the vendor directly to request a subcontracting opportunity.
- In accordance with Federal Acquisition Regulations, all CHES contracts are competitively awarded. As such, businesses may look to compete for future versions of CHES contracts by monitoring SAM (<https://www.beta.sam.gov/>) for newly released solicitations.

Please note that prime vendors are selected in a competitive bid process.

- If you are interested in becoming an ESI vendor visit <http://www.esi.mil/> and click "Resources/Tools" on the main menu bar on the far right. Scroll down and select "Download the Vendor Tool Kit" found in the ESI Vendor's Tool Kit bucket. This will provide a comprehensive PDF on how to become a vendor with DOD ESI.



Panel Questions & Answers Discussion



Contact Us



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