



PEO EIS

Connecting the **Army**. Working for **Soldiers**.

Mr. Ross R. Guckert
Program Executive Officer, PEO EIS

AFCEA Belvoir Luncheon | 26 MAY 2021



ORGANIZATION



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Mr. Ross R. Guckert



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Chief of Staff
Mr. Matt Russell



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Mr. Ken Wojcik



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Mr. Kevin Simpson



Business Management
Mr. Michael McCaffery



Human Resources
Mr. Steven Uehling



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Logistics & Property
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Cyber
Mr. Manish Patel



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Ms. Tara Clements



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Mr. Dan Joyce



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Mr. John Howell

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Army Data and Analytics
Platforms

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Project Manager

PM DIBS
Defense Integrated Business
Systems

COL Donald Burton
Project Manager

PM IPPS-A
Integrated Personnel and
Pay System - Army

COL Robert Williams
Project Manager

PM DCATS
Defense Communications and Army
Transmission Systems

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Acting Project
Manager

PM DCO
Defensive Cyber Operations

COL Mark Taylor
Project Manager

PD ES
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Project Director

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Product Manager
Army Training
Information System

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IPPS-A Increment II

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Wildland Enterprise
Satellite Systems

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& Detection

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Technology Enterprise
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Identification Solutions

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Writing System

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Enablers

LTC Michael Lind
Product Manager
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and Systems

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Army Enterprise Staff
Management System

Mr. James Winbush
Product Lead
Logistics Information
Systems

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General Fund Enterprise
Business System

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Automation Systems/force
Management System

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Installation Information
Infrastructure
Modernization Program

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Applied Cyber
Technologies

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Product Lead
Human Resource
Solutions

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Integration Program Hub

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Logistics Modernization
Program

Mr. Kevin Curry
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Army Human
Resource Systems
**Works directly for the PEO*

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Mr. John Swart
Product Lead
Technology
Applications Office

Mr. Wayne Sok
Product Lead
Computer Hardware,
Enterprise Software &
Solutions

Ms. Miranda Coleman
Product Lead
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Mr. Palmer Mitchell
Product Lead
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Mr. Andrew Strand
Product Lead
Allied Information
Technology

Mr. John Swart
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Ms. Deldra McCaskill
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Collaboration &
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Enterprise Content
Collaboration &
Messaging

Ms. Jeannie Winchester
Product Lead
Enterprise Business
Systems - Convergence





RECENT MILESTONES



- Completed Solution Analysis for EBS-C
- GCSS-Army: Completed three major releases
- Army Vantage: Completed Commander's Risk Reduction Toolkit rollout to ARNG and Reserve

- Enhanced Command Preparation Program
- OPLAN Adoption
- Multiple Industry Awards for EIS Programs/Teammates

- Transition to PM DIBS and integrated LMP
- LMP Suite on HANA Go-Live
- GFEBS-SA Full Deployment
- ATIS Program Increment-2



- IPPS-A Inc. II: Completed Release 3 Build and Developer Integration Test
- RCAS: Consolidated 108 servers from 54 ARNG Joint Force HQs to one environment.
- MC4: Completed over 65 worldwide missions supporting deployed and garrison Army medical units



- WESS: Completed 2 Modernized Earth Terminal installations and declared Initial Operating Capability of the new Gateway Complex
- I3MP: Completed network modernization at 4 locations and voice modernization at 2 locations
- P2E: Completed Okinawa Voice Modernization and executed voice modernization at 3 locations.



- Delivered 20 Deployable DCO Systems – Modular and operationalized 13 Garrison DCO Platforms
- Expanded the Army's Big Data Platform, Gabriel Nimbus and deployed in the JWICS classified network



- AESMS has on-boarded 12,400+ TMT users
- ALTESS on track to complete the first standardized designated data center
- CHES' ITES-3S IDIQ contract designated a mandatory source for IT services by the Under Secretary of the Army.





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THOUGHTS ON OUR RELATIONSHIP WITH INDUSTRY



POSITIONING OURSELVES FOR SUCCESS



- Requirements: Prescriptive vs Wide Open
- Contracting Approach: Fixed Price vs Cost-Plus; OTA prototyping
- Cost/time estimating: Realistic?
- Development Approach: Agile, Waterfall, other
- Seeing Ourselves: Deliverables, metrics, Industry Battle Rhythm
- Balance between Innovation and Oversight

Welcome Industry's Ideas on Fair and Balanced Arrangements with Acceptable Risk on Both Sides & Where Innovation is Allowed to Thrive



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CHALLENGES & LESSONS LEARNED



- Synchronizing Integrated Tactical and Enterprise Networks
- Delivering Innovative, Integrated and Cost-Effective Solutions
- Codify Modernization Requirements at Enterprise Level
- Migration to the Cloud
- Managing Data
- Avoiding “Program Attachment”
- Providing Unique Skill Sets: Cloud Architects, Cloud Financial Operations, Data Scientists
- Building the EIS Bench

Adapting to Deliver the Best Solutions for Multi-Domain Operations



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BENEFITS OF INDUSTRY ENGAGEMENT

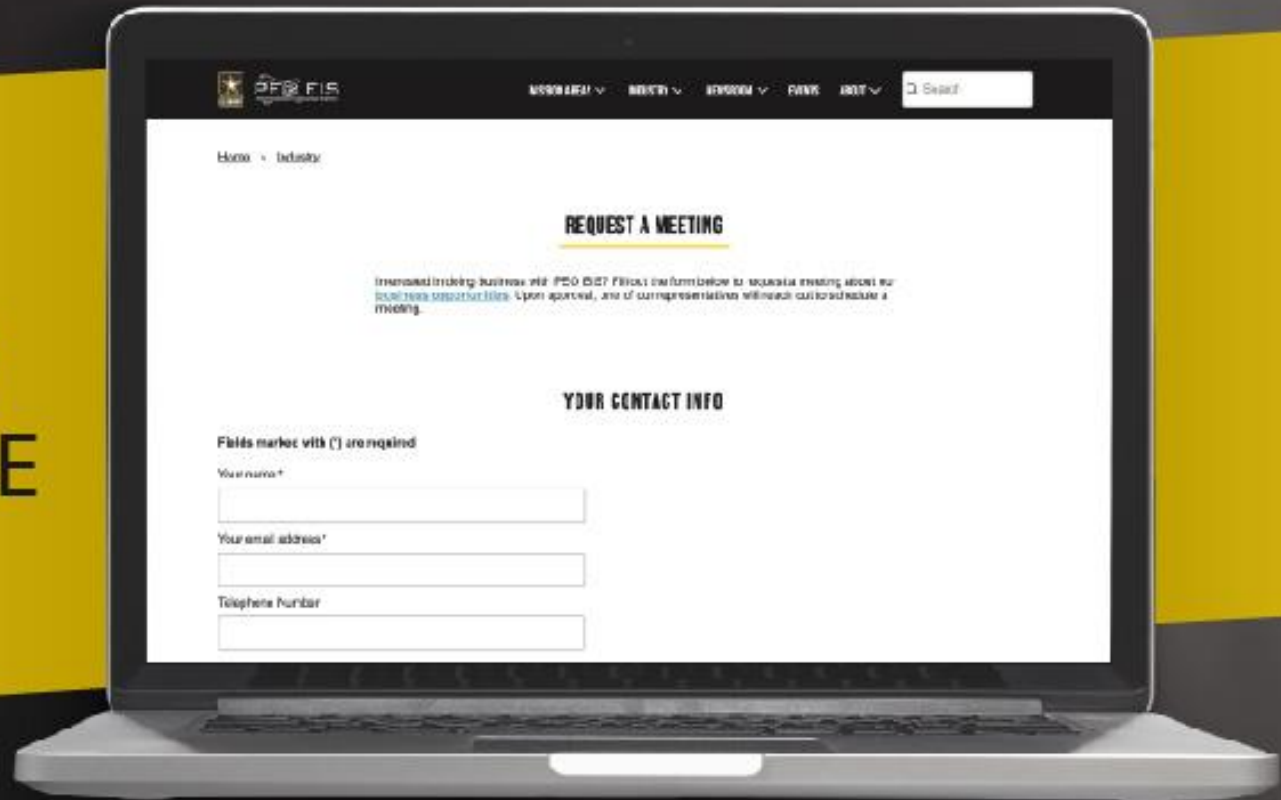


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Industry meeting requests in
the last seven months
(about 60 a month)

- Makes us smarter about what works and what doesn't
- Increases competition
- Enhances our understanding of the commercial marketplace
- Attracts new contractors
- Provides better proposals and more innovative solutions to PEO EIS

REQUEST A MEETING THROUGH OUR WEBSITE



eis.army.mil



TOP 5 PROCUREMENT OPPORTUNITIES



PM/PD/PL	Title	Contract Vehicle or Stand-Alone	Estimated Solicitation Release	Estimated Award	Estimated Contract Value Range (including options)
I3MP	Outside Plant Capability	TBD	Jun-21	Oct-21	\$250M-\$1B
P2E	Europe Infrastructure Modernization Capability Set	NASA SEWP	Aug-21	Dec-21	\$100M-\$250M
PdM WESS	EDIM Modem	Stand-Alone	Feb-22	Jul-23	\$100M-\$250M
PL EC	AESMP	Stand Alone	Sep-21	Jun-22	\$250M-\$1B
IPPS-A Increment II	INC II Release 4 Plus	TBD	Summer 2021	2QFY22	TBD

Additional opportunities can be found on our website at eis.army.mil/opportunities


DISCLAIMER: All forecasted opportunities and information provided in this document are for informational purposes only and are subject to change. Neither this document nor any information gained from it are binding on the Government. Only the final solicitation issued by the Contracting Officer is the official requirement including estimated value, extent of competition, small business participation and procurement strategy.





Q&A




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