



IT ENTERPRISE SOLUTIONS – 4 SERVICE (ITES-4S) ROUNDTABLE SYMPOSIUM 13 FEB 2024

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U.S. ARMY



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Please continue to monitor SAM.gov for any releases or updates to this acquisition.

AGENDA



WELCOME

MESSAGE FROM PEO EIS | CHESS OVERVIEW | WHAT'S COMING



ITES-3S REVIEW

BACKGROUND | STATUS & METRICS | LESSONS LEARNED



ITES-4S STRATEGY

COMPARISON | OVERVIEW | NEXT STEPS



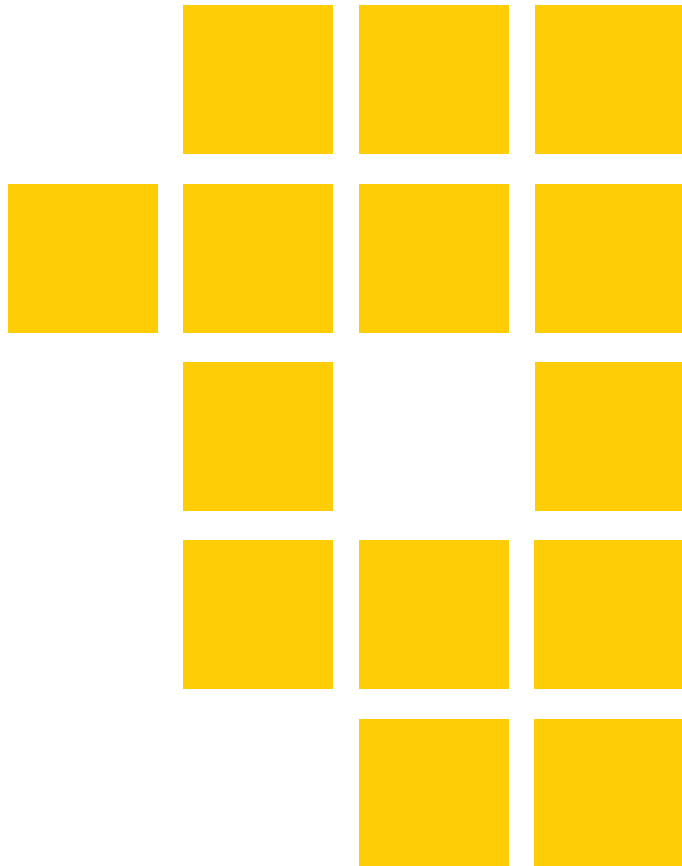
HOW TO SUPPORT

RFI | NEW ADDITIONS | CRITERIA | HELPFUL TIPS



MR. BILL HEPWORTH
PROGRAM EXECUTIVE OFFICER

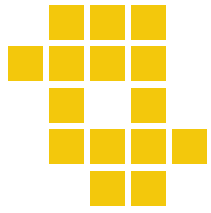




WHAT IS CHESS?

The Army's mandatory source for all information technology (IT) purchases of commercial-off-the-shelf (COTS) hardware, software and *services.

**All cloud services, software development, and continuous software evolution service-type contracts (e.g., labor) are no longer required to use CHESS, nor are they required to obtain a Statement of Non-Availability to use a contract outside of CHESS. For additional information, reference the Update to Mandatory Source for Commercial IT Services memo signed 15 September 2023.*



CHESS 101 SUMMARY

NO CONTRACT USAGE FEE

DOD COMPLIANCE, Army & NETCOM STANDARDS

OPEN TO ALL DOD AND FEDERAL

DECENTRALIZED ORDERING

TECHNOLOGY REFRESHMENT

NO PROTESTS < \$25M

DEDICATED CUSTOMER SUPPORT TEAM

The Army's mandatory source for all information technology (IT) purchases of commercial-off-the-shelf (COTS) hardware, software and services.

IT E-MART

[HTTPS://CHESS.ARMY.MIL](https://chess.army.mil)

HARDWARE

- REVERSE AUCTION
- CONSOLIDATED BUY
- REQUEST FOR QUOTE

ADMC-3

Best In Class, Laptops, Desktops, Monitors, Printers

ITES-3H

Servers/Workstations, Network Equipment, Multifunctional Devices, VTC Equipment, Peripherals

SOFTWARE

- LICENSE TRACKER
- REQUEST FOR QUOTE
- REVERSE AUCTION

ENTERPRISE LICENSE AGREEMENTS

2 or More Army Commands, Applied Funding, Validated Requirements

ITES-SW2

Multiple Brands, Related Incidentals, & Services/Hardware

ENTERPRISE SOFTWARE INITIATIVES

DOD-Level Customers, Applied Funding Not Required, Validated Requirements

SERVICES

- REQUEST FOR PROPOSAL
- REQUEST FOR INFORMATION

ITES-3S

Full Range of IT Services & Solutions Services Worldwide

CHESS EVOLUTION



Army Alignment

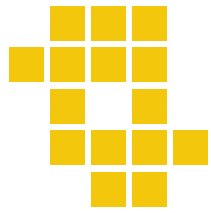
- CHESS supports the Army's **continuous transformation** communication priority to position the U.S. Army in how we equip, organize, train and fight.

New Positioning

- CHESS is re-imagining itself as the **destination of choice**, offering end-to-end procurement services.
- Be the Army's center of excellence for the acquisition community

Resources

- Revamped customer and industry engagement and training
- Intuitive user web interfaces and tools
- **New marketing and branding**



ITES-3S CONTRACT OVERVIEW

INFORMATION TECHNOLOGY ENTERPRISE SERVICES 3

***Mandatory** commercial IT services contract for the Army | Full range of innovative, world-class IT support services and solutions

NO CONTRACT USAGE FEE – OPEN TO ALL DOD AND FEDERAL – DECENTRALIZED ORDERING – TECHNOLOGY REFRESHMENT – NO PROTESTS < \$25M

2 HUBZONE – 7 SERVICE-DISABLED VETERAN OWNED BUSINESS – 25 WOMEN OWNED SMALL BUSINESS – 2 SMALL DISADVANTAGED BUSINESS



OVERVIEW

One hundred and sixteen (116)
Indefinite Delivery/Indefinite Quantity
(ID/IQ) Contracts
65 large business, 51 small business
\$12.1 billion across all contracts for
life of contracts (including all options)



SCOPE

The ITES-3S solutions are
categorized by task areas,
which are subdivided into
sub-task areas that
further define the scope
(CONUS & OCONUS)



PERIOD OF PERFORMANCE

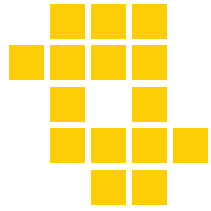
25 SEP 2018 to
24 SEP 2027



ORDERING

Request for proposal (RFP)
Small business set-asides
NAICS code(s): 541519

**All cloud services, software development, and continuous software evolution service-type contracts (e.g., labor) are no longer required to use CHES nor are they required to obtain a Statement of Non-Availability to use a contract outside of CHES. For additional information reference the Update to Mandatory Source for Commercial IT Services memo signed 15 September 2023.*



ITES-3S SPEND METRICS

CONTRACT TO JAN 2024

Top Overall Performers:

Science Applications International Corporation
IBM Corporation
*Agile Defense, Inc.

*Small Business

Top Spend by Location:

Rock Island	\$454.9M
Fort Belvoir	\$202.2M
Redstone Arsenal	\$186.7M

Current Trends:

IT Services	\$1.7B
Network/System Ops & Maintenance	\$244.7M
Warranty & Maintenance	\$215.4M

Contract Spend to 19 JAN 2024:

\$2,439,475,760.92

Small Business Spend:

\$1,111,767,679.39

Non-Army Usage

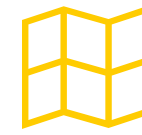
\$188,463,675.93

FY23 CONTRACT PERFORMANCE

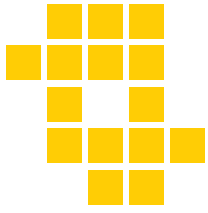
Quarter	RFPs Submitted	RFIs Submitted
Q1 FY23	35	104
Q2 FY23	37	138
Q3 FY23	51	129
Q4 FY23	68	101
Total	191	472

Small Business Classification	Number of SB RFPs Submitted
Small Business	145
Service-Disabled Veteran Owned Small Business	2
Woman Owned Small Business	12
Total	159

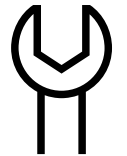
WHAT'S NEXT



- New contracting officer
- Extended period of performance
- Technology refresh
- Annual and ad hoc vendor meetings
- 25 SEP 2023: Exercised first option year and recertification of small businesses during exercise of option year



ITES-3S POST AWARD LESSONS LEARNED



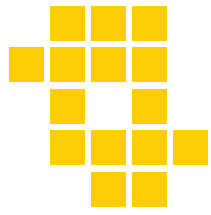
- Importance of RFI responses for customer market research
- Gatekeeper for scope determination at task orders level
- Educating vendors on “out of scope” RFP responses
- With 116 vendors, the automation of contract management deliverables
- CHES “open door policy”

ID/IQ COMPARISON

Topic Area	Current ITES-3S	ITES-4S
Ordering Open To	Army, DOD, all federal (CONUS and OCONUS)	Army, DOD, all federal (CONUS and OCONUS)
Labor Categories	Categories 170 various LCATS (Senior, intermediate, and associate)	Restricted High-level suite LCATS Low-level suite LCATS (Senior, intermediate, and associate – pending RFI feedback)
Contract Administration Fee	No	No
Evaluation Process	Full and open competition, strict compliance	Scorecard, self evaluation, strict compliance, limited awardees, price is not a most important factor, restricted to DCAA audits
Task Order Types	FFP, T&M, cost reimbursed, hybrids of all	FFP, T&M, cost reimbursed, hybrids of all

ID/IQ COMPARISON (cont.)

Topic Area	Current ITES-3S	ITES-4S
NAICS Code	Only 541519 (Other computer related services)	541519 (Other computer related services) Additional NAICS codes (TBD)
Primary Service Area	Cyber-Security Services, Program Management Support, IT Services, Business Process Reengineering, Enterprise Design, Integration, & Consolidation, Network/Systems Operation & Maintenance, Telecommunications/Systems Operation & Maintenance, Data Services, Intelligent Automation, Cloud	Cyber-Security Services, Program Management Support, IT Services, Business Process Reengineering, Enterprise Design, Integration, & Consolidation, Network/Systems Operation & Maintenance, Telecommunications/Systems Operation & Maintenance, Data Services, Intelligent Automation, Cloud (Additional TBD)
Small Business	Small business reserved awards to include SDVO, WOSB, HUBZone	Small business reserved awards to include 8(a), SDVO, WOSB, HUBZone
POP	9 Years 5 Years Base plus 4, 1-year Options POP ends 2027	10 Years 5 Years Base plus single 5 Year Option Task orders awarded any year life of contract, base plus up to 5 years POP
Ceiling	\$12.1B	\$12B (TBD)



ITES-4S OVERVIEW



PRICING

Estimated \$12.1B Ceiling

CONTRACT TYPE

Firm Fixed Price, Time & Materials, Cost Reimbursement (Hybrid Task Order)

NAICS CODE

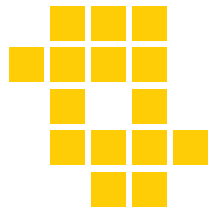
541519: Other computer-related services with additional applicable codes

SCOPE

Similar to ITES-3S

TASK AREAS

<p style="text-align: center;">High-Level Tasks</p> <p style="text-align: center;">Complex development of new knowledge solutions.</p>	<p style="text-align: center;">Low-Level Tasks</p> <p style="text-align: center;">More scripted often repetitive tasks utilizing existing knowledge for solution response. Non-developmental in nature.</p>
<p>Intelligent Automation [Artificial Intelligence (AI)/Robotic Pre-Automation] Infrastructure, Service Platform, and Infrastructure Cloud Services Component Framework Big Data & Big Data Analytics Data Services Research, Development, Test and Evaluation (RDT&E) Quantum Computing IT Education & Training Business Process Reengineering (BPR) Network/Systems Operation and Maintenance Enterprise Design, Integration, and Consolidation Information Technology Services Cybersecurity Services Telecommunications/Systems Operation and Maintenance</p>	<p>Help Desk Support Independent Verification & Validation (IV&V) IT Education & Training IT Supply Chain Management IT Management Services Business Process Reengineering (BPR) Network/Systems Operation and Maintenance Information Technology Services Cybersecurity Services Telecommunications/Systems Operation and Maintenance</p>



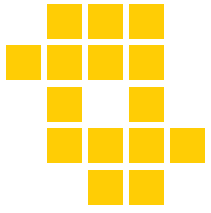
ITES-4S NEXT STEPS

ACQUISITION DOCUMENTS

RELEASING DRAFT RFP/INDUSTRY DAY

FINAL RFP RELEASE



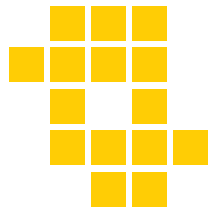


WHAT WE NEED FROM INDUSTRY

RFI response suggestions with feedback

- Evaluation processes
- Pricing
- What has industry seen from other service-type contracts?
- Industry feedback for ITES-4S labor categories





NEW ADDITIONS

- Multiple NAICS codes
- Two sets of suites (high-level & low-level)
- 8(a) set-aside planning
 - Increase small business goals (EO/AFARS compliance)
 - Customers use our contract to meet their SB goals
- FedRamp standards and responsibilities for cloud services
- Metrics for RFP as well as RFI submissions
- Requirements for vendors to have forward-facing websites



Criteria

- DFARS 252.242-7006(a)(1) defines an acceptable accounting system. Does the offeror have an acceptable accounting system based on the DFARS definition? Provide supporting evidence such as a DCAA audit
- Evidence supported claims: independent audits, certifications (current, with history), etc. Examples are, but not limited to:
 - ISO/IEC 27001, capability maturity model integration (CMMI), cybersecurity maturity model certification (CMMC)
- What level of FedRamp baseline system security plan do you have established? (high, moderate, low, LI SaaS) <https://www.Fedramp.Gov/baselines/>
- US security clearance(s) for global IT services support (facilities, personnel, security team)

TEAMING AND PARTNERSHIPS

- Encourage all forms of teaming/subcontracting arrangements
 - Ranging from sole vendor primes to multi-vendor teams
 - Subcontractors & Joint Ventures
 - Critical avenues for new entrants (both large and small) to gain experience and build capacity
- Partnerships beneficial for Industry and Government
 - Mitigates performance risk
 - Provide greatest potential for the best combination of price and delivery
- Future In-person Matchmaking Event
 - Publish vendor listing of Teaming/Partnership interest upon closure of RFI

CHESS WEBSITE – IT E-MART



Contract Type

Customer Requirements

Customer Support

The screenshot shows the CHESS website homepage. At the top, there is a navigation bar with the CHESS logo, a search bar, and a 'My Links' dropdown. Below the navigation bar is a main content area with several promotional tiles for different services: Hardware, Software, Services, RFI (Request For Information), RFP (Request For Proposal), RFQ (Request For Quote), CB (Consolidated Buy), SoNA (Statement of Non-Availability), RA (Reverse Auction), Office IT, ABE (Aggregated Buy Entry), and LTS (License Tracker for Software). Below this is a 'Contracts' section listing various contract types, and an 'FY24 CHESS Event Schedule' table.

Date	Event	Location	Presenter
17-Oct-23	Conference	AFCEA ITES-43 Symposium - Officers Club - Fort Belvoir	James Copeland
15-Nov-23	Conference	AFCEA Belvoir November Luncheon - Embassy Suites Springfield - VA	Sarah Mullins

At the bottom of the page, there is a footer with 'UNCLASSIFIED' status, version information, customer support hours, and social media links.

Log-In/
Registration

Customer Tools

Training &
Events

<https://CHESS.Army.mil>



U.S. ARMY



CHESS
COMPUTER HARDWARE, ENTERPRISE SOFTWARE, & SOLUTIONS



QUESTIONS

THANK YOU.



10119 Beach Road, Building 322

Fort Belvoir, VA 22060-5526

CHESS Customer Support Team: Armychess@Army.mil

